



SOUTH AFRICAN AIRWAYS

INTRODUCING SOUTH AFRICAN AIRWAYS MIXED CABIN FARE

Elevate the Journey, Maximize the Value



A PERFECT FIT FOR TODAY'S TRAVELLER

More and more customers are seeking comfort on long-haul flights, but without the cost of flying Business Class all the way.

Whether they're flying for leisure, family, or business – the Mixed Class Fare gives them the ideal solution:

- Economy Class from East Coast capitals in Australia
- Lie-flat Business Class from Perth to Johannesburg return
- Seamless onward connections across Africa

Positioned perfectly between Economy and full Business Class, this fare answers the growing demand for flexibility, comfort, and value.



TWO CABINS. ONE FARE. INCREDIBLE VALUE

How it works:

- Fly Economy Class domestically within Australia (SYD, MEL, BNE, ADL) with **Qantas** or **Virgin** Australia
- Connect in Perth to South African Airways' Business Class for the long-haul flight to Johannesburg
- Continue with Business Class where available to select cities across Southern and East Africa
- The result? A more affordable Business Class experience without compromising the key long-haul comfort.





WHY YOUR CUSTOMERS WILL LOVE IT!

This fare delivers incredible value and experience for your clients:

- Fully lie-flat Business Class seats between Perth and Johannesburg — ensuring they arrive rested and refreshed
- Award-winning à la carte dining and signature South African Airways hospitality
- Business Class lounge access before SAA operated flights, including the Air New Zealand lounge in Perth
- Seamless onward connections to destinations like **Cape Town, Durban, Port Elizabeth, Windhoek, Victoria Falls, Harare, Dar es Salaam, and Lusaka**
- Generous baggage allowance of 2 x 23kg per person





EASY TO BOOK, EVEN EASIER TO SELL!

Fare Structure

- **Australia Domestic:** Economy Class with **Qantas** (O, Q) or **Virgin Australia** (P, T, Q)
- **International:** Business Class (D or Z) on **South African Airways**
- **South Africa domestic:** Business Class (C) or Economy (Y if business cabin not available)

Travel Period:

- Bookings available year-round

Target Clients:

- Premium leisure travelers wanting value, without sacrificing comfort where it matters
- SME and corporate clients
- VFR (Visiting Friends & Relatives) passengers wanting added comfort

💡 Pro Tip

When booking QF flights, enter the QF sectors first in the booking. This can improve availability shown for those flights.



BUSINESS CLASS COMFORT AT A FRACTION OF THE COST

Our Mixed Class Fares offer unbeatable value for a premium flying experience:

***Fare Options:**

- **LSSMXDAU** – From **AUD 3,990** + taxes
- **LSSMXZAU** – From **AUD 5,590** + taxes

(Note: The fare basis may display a different price when searched. When priced actual fare is accurate)

Basic Fare Rules:

- Stopovers: 3 total, 2 in JNB and 1 in PER allowed
- Change Fee: AUD 225
- Cancellation Penalty: AUD 400

(Rules apply, refer to GDS or fare sheet for conditions)

Why it's a game-changer:

- Fraction of the cost of full Business Class all the way
- Let's travelers prioritize comfort where it counts — on the long haul

Your clients save money *and* arrive in Africa feeling fresh and ready.

**Fares valid as at Apr25 but subject to change without notice*



WHAT A MIXED CLASS JOURNEY LOOKS LIKE

FLIGHT	DATE	ROUTE	DEPART	ARRIVE	CLASS	BOOKING CLASS
QF 653	01 AUG	SYD-PER	18:35	21:35	ECONOMY	O
SA 281	01 AUG	PER-JNB	22:50	05:15 +1	BUSINESS	D
SA 280	17 AUG	JNB-PER	19:55	12:20 +1	BUSINESS	D
QF 650	18 AUG	PER-SYD	14:35	20:40	ECONOMY	O

Total Fare Example:

- Base Fare: **AUD 3,990***
- Taxes & Fees: AUD 813.85

•**Grand Total: AUD 4,803.85***

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Sell Smarter. Fly Further.

South African Airways' Mixed Class Fare helps you:

- Offer a compelling premium option for value-conscious customers
- Unlock new opportunities in corporate and VFR markets
- Upsell existing Economy passengers to a better experience
- Stand out from the competition with a product few others offer

We're here to support you with training and booking assistance.

Let's get your customers to Africa together — one upgraded traveler at a time.



SOUTH AFRICAN AIRWAYS

A STAR ALLIANCE MEMBER 

Still need help? Contact us for more information

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Thanks for reading!