



IZINDABA

*Welcome to Izindaba (which is Zulu for news in case you were wondering).
This is our new monthly trade newsletter where we will update you on the latest news, product
developments, hints and important pieces of information from SAA.*

Read on and learn more!

Contacting Us

Just to remind of our Sales Support contact details. If you still have our old 1-300 number in your list of contacts please delete that, and replace with the telephone number below;

Australia – Tel +61 2 9286 8960

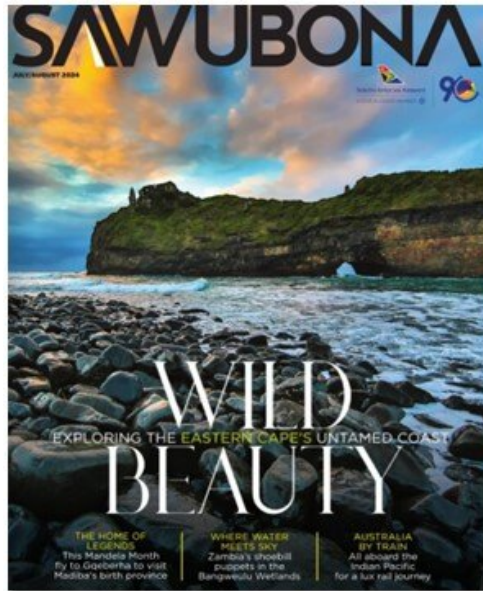
Email – SAAAustralia@flysaa.com

New Zealand – Tel +64 9 977 2237

Email – saa@walshegroup.com

Sawubona! Check out our Inflight Magazine

Click [here](#) to access the latest digital edition of the SAA Inflight magazine . There is plenty of useful information on travelling with SAA and in particular this month, a great article on the Eastern Cape region (pg 12) with Itinerary tips and points of Interest – check it out!



Sales Team Spotlight for August

I'm Gianni and I have joined the wonderful team at SAA as the Manager Pricing and Distribution and Manager Sales ACT/VIC. With over 20 years of experience in the airline industry, I am really excited about this new adventure and double role. It's been great to see the positive response, trust and growing enthusiasm from the market since the resumption of our 3 x weekly PERJNB vv. flight in April. The very positive results in terms of revenue and passengers numbers and the ever-growing interest in South Africa and Africa as leisure destinations are very strong and reassuring indicators that we will keep on growing and that we will remain one of the key partners for travel to Africa and beyond.

As for me, I love travelling and being from Milan, I travel regularly to Europe to see family and friends, but I look forward to discovering and getting to know South Africa(where two of my heroes are from, Nelson Mandela & Stephen Biko) and the rest of Africa. I love photography so you can easily picture me about to be stomped by an elephant because I got too close. I also love sport in most shapes and forms but basketball remains my first love. Unsurprisingly I'm currently doing an Olympics binge fest! Like most Italians I love cooking, risotto alla Milanese being my favourite dish, and like most Italians I love good , at times animated, conversations with friends about everything, accompanied by a glass of wine and lots of food.

You can contact me via email: giovannidistefano@flysaa.com and/or connect on <https://www.linkedin.com/in/gdsmilsyd/>



SAA Fares family from Australia & New Zealand - flexibility guide

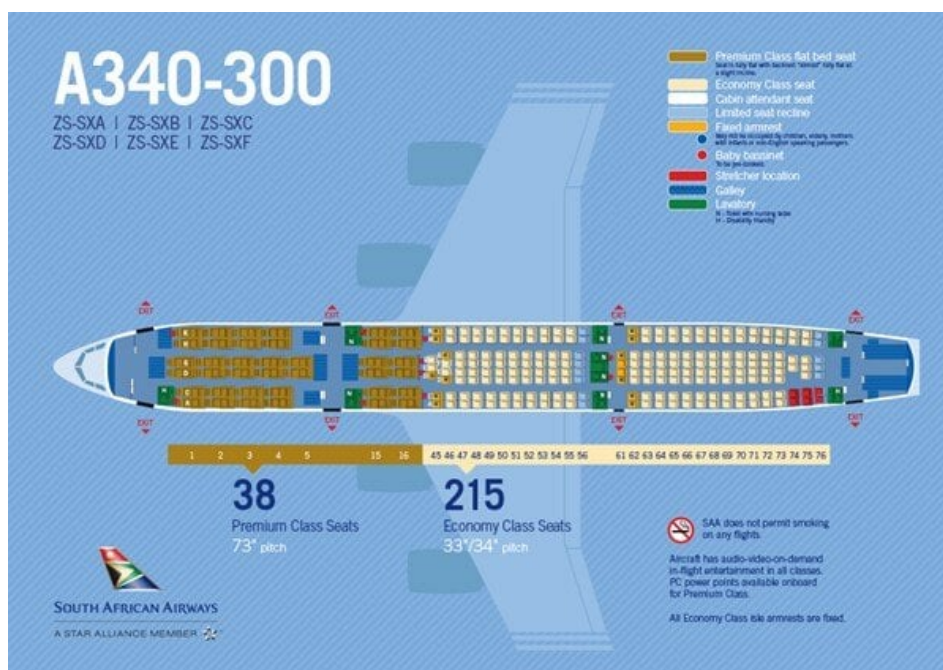
Please see below our quick reference guide regarding the change and refund fees that apply to the SAA Fare family. In addition please note, there is currently a AUD/NZD60 fee associated with processing refunds via BSPLink.

COMPARTMENT	FARE FAMILY	BOOKING CLASS	DATE CHANGES	REFUNDS
Economy	SAVER	G	AUD225	AUD400
		W		
		L		
	PLUS	V	AUD125	AUD200
		T		
		Q		
		S		
		H		
	SELECT	K	FOC	FOC
		M		
		B		
		Y		
Business		P	AUD250	AUD300
		D	AUD400	AUD600
		Z	AUD250	AUD300
		J	FOC	FOC
		C		

SAA Seating guide for PER-JNB services

Please see below the seat guide for the A340-300 operating between JNB & PER. There are some seats where the armrests are fixed and these are marked on the diagram below. Advanced seating onboard is paid for flights booked in the economy class cabin for H/S/Q/T/V/L/W fares but is free of charge for Y/B/M/K fares, as well as the following Voyager tiers:

- o Lifetime Platinum
- o Platinum
- o Platinum Elect
- o Gold (excluding Emergency Exit seat)



Wheelchairs on SAA

Just to advise, Wheelchair requests must be entered into PNR's in the correct format, with the correct wheelchair type at least 48hours prior to departure. For more information please click [here](#)



New SAA flyer – Connecting Africa

Connecting Australia to Africa and the world

Great connections to JNB and beyond via PER with our domestic partners Virgin and Qantas

Fares to Africa from PER/SYD/MEL/BNE/ADL and 23 additional cities in Australia.

See back page for details

Within Africa:

- Accra (ACC)
- Abidjan (ABJ)
- Cape Town (CPT)
- Durban (DUR)
- Gqeberha (PLZ)
- Harare (HRE)
- Victoria Falls (VFA)
- Lusaka (LUN)
- Windhoek (WDH)
- Lagos (LOS)
- Mauritius (MRU)
- Nairobi (NBO)

South America:

- Sao Paulo (SAO)
- Rio de Janeiro (RIO)
- Brasilia (BSB)
- Salvador de Bahia (SSD)
- Belo Horizonte (BHZ)
- Buenos Aires (BUE)

LOYALTY PROGRAMS

VOYAGER FREQUENT FLYER PROGRAM FREE TO JOIN AT voyager.flysaa.com
EARN VIRGIN VELOCITY POINTS AND STATUS CREDITS - FREE TO JOIN www.velocityfrequentflyer.com

Check our latest sales collateral piece – hot off the press, various versions are available depending on where you are based in W.A., NSW/QLD, VIC/ACT or New Zealand. Find them by clicking [here](#)

Airfare of the Month – East Coast spotlight

Some food for thought...

- Fares are available in CRS common rated from ADL, BNE, CBR & SYD
- Still good availability from mid-October through to early December and starting again in late January, with plentiful availability in the lower booking classes
- Fares that won't break the bank:
- Economy Class to Johannesburg (JNB) – fares from AUD1681 (taxes included)
- Business Class to Johannesburg (JNB – fares from AUD7129 (taxes included)
- Mix It Up: Combine half Economy and half Business for an entry-level return fare of AUD4407, Tax inclusive
- Free-of-charge stopover in Perth (PER) in both directions.
- Business Class passengers get access to the Air New Zealand Business Class lounge at PER airport.



For more information, visit www.flysaa.com or contact us on:

Australia: +61 02 9286 8960

Mon - Fri 09:00 - 17:00 Eastern Standard Time

Mon - Fri 09:00 - 17:00 Western Australia Standard Time

Email: SAAAustralia@flysaa.com

New Zealand: +64 9 977 2237 Mon - Fri 0900 - 1700 NZ Standard Time

Email: NZReservations@flysaa.com

NGIYABONGA - KEA LEBOHA - BAIE DANKIE - THANK YOU

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